Frankfurt am Main , 27th and 28th of March 2023





PendlerRatD(-PLUS): From car to bike – Appetite pays off

Prof. Dr. Jana Heimel

Bildungscampus Am Europaplatz Raum: N3.16 E-Mail: jana.heimel@hs-heilbronn.de Telefon: +49(0)7131 504 6806

The project is supported by the Federal Ministry of Digital Affairs and Transport from funds for the implementation of the National Cycling Plan Gefördert durch:



aufgrund eines Beschlusses des Deutschen Bundestages





About PendlerRatD: project presentation and procedure

- Main results
- Conclusion & prospects



PROJECT PRESENTATION: PENDLERRATD AIMS TO MOTIVATE COMMITED CAR DRIVERS TO TRANSFER TO BICYCLES

Gefördert durch:

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RATD

Nationaler Radverkehrsplan 2020

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Funding body:

- Federal Ministry of Digital Affairs and Transport
- Duration PendlerRatD and PendlerRatD-PLUS: 01.10.2018 until 30.06.2024
- **Project volume:** 986 K€ (+ Contributions from business community)
- Project goal: The goal of PendlerRatD is to encourage motorised commuters to switch from vehicles with internal combustion engines to sustainable mobility options and to provide long-term support via an app for mobile devices.



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BASED ON THE PENDLERRATD STUDY CARBOUND COMMUTERS ARE IDENTIFIED AND INVITED TO PARTICIPATE IN TEST CYCLING

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PendlerRatD-Project approach at a glance

Project set-up and management

Source

- Dureie et leure ek	PendlerRatD study		
Project launchSet-upBuild and cultivate project	 Online mobility survey in 	Pilotphases	
partner networkAquire sponsors	2019, 2020, 2022Content:Present commute	 Test cycling for one month in 2019, 2022 	App development, evaluation & research
Arrange partner gatheringsLiterature reviewExpert interviews	situationPreferencesReadiness to switch	 Test cycling for seven months in 2020 Trialling of the PendlerRatD app with 	 Identification of attitudinal changes and switching effects Evaluation of PendlerRatD
	 Demographics Selection of test cyclicsts Organisation of fleet & equipment 	bonus module(daily, weekly) monitoring	 project Transformation of PR responsive website into native app
		-	 Improvement of PendlerRatD app (e.g. usability)



IN 20 PILOT PHASES, WE WERE ABLE TO SADDLE UP A TOTAL OF 634 TRIAL CYCLISTS AND ACCOMPANY THEM ON THEIR TEST RIDES

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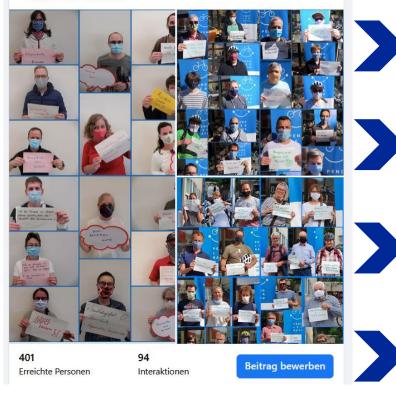
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Full equipment of the test cyclist consits of:

#PendlerRatD #Fahrrad



Rental bike and equipment (helmet, lock, cell phone holder, rain cape, etc.)

Intensive support by PendlerRatD team & employer (GPX track, mentoring, consulting, etc.)

Participation in PendlerRatD events, exclusive news about the project

Usage and testing of the PendlerRatD app with bonus system









KEY FINDINGS OF THE PENDLERRATD STUDY AND PILOT PHASES: GETTING A TASTE PAYS OFF

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Cyclists are the most satisfied commuters! **Every second car driver** would like to commute to work by bike. **Obstacles:** Desire, knowledge of route.

The commuting distance/time* is **34 km/78 min** per day. Longer and **topographically challenging** routes can be completed with the e-bike.

Attitudes toward commuting by bicycle have improved significantly among test cyclists compared to before the test phase.

Personal assessment of fitness leve, cost awareness, work motivation, time awareness, and satisfaction have improved.

76% of all commutes were done by bike. In this context, the participants intentionally and voluntarily **accepted (green) detours** in order to get to their workplace in a more secure and more relaxed manner.

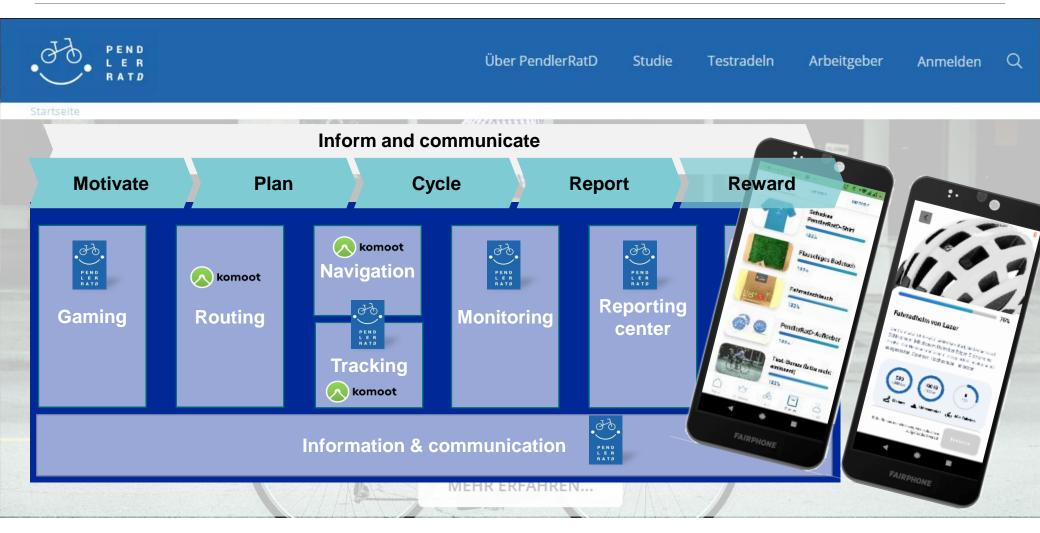
More than **85% of test cyclists want to continue commuting by bike.**

) 33% of the test cyclists have purchased a bike/pedelec , 53% still plan to do so.

*) roundtrip



PENDLERRATD PLATTFORM ACCOMPANIES EMPLOYEES THROUGHOUT THE ENTIRE COMMUTING PROCESS



https://pendlerratd.com/bonus-modul-info/ bzw. im App Store (Android & IOS) "PendlerRatD"

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PROSPECTS: FOCUS ON APP DEVELOPMENT, VR LAB EXPERIMENT AND THE CONTINUATION OF THE PROJECT

Degree of dissemination



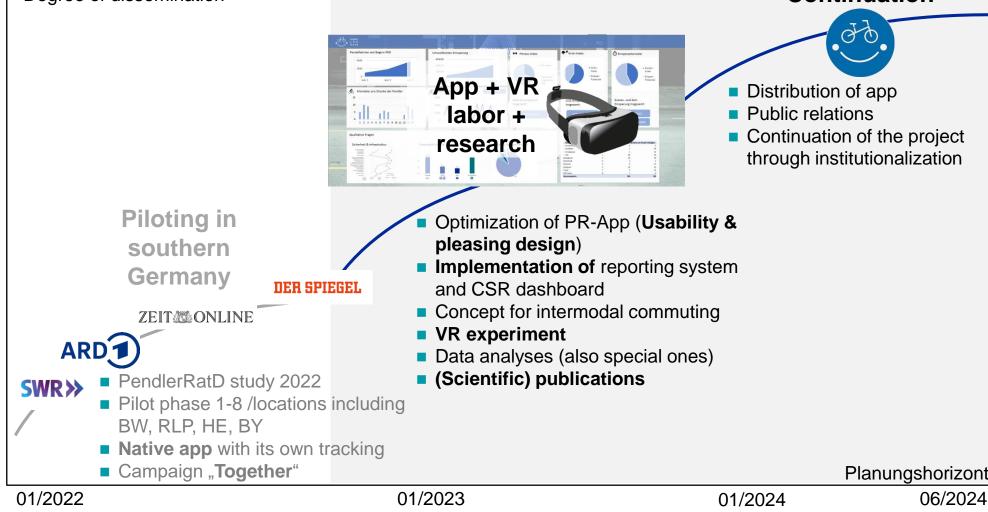
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CONCLUSION: THE TREND TOWARDS THE BIKE IS NOT A FOREGONE CONCLUSION AND REQUIRES NOT ONLY POLITICAL DECISIONS...

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3%

63%

... but a change of mindset aided by targeting incentives from employers and local communities

Image sources: Urban Cycling Institute & Karmelic 2021; 3sat 2021; Bundesministerium für Verkehr und digitale Infrastruktur 2021, VCD 2019

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Urban Cycling Institute 2. Oktober um 20:33 · 🚱

The distribution of street space is not a technical question. It is a de

one! 'Justicia Urbana' by Fabian Todorovic Karmelic.



THANK YOU VERY MUCH FOR YOUR ATTENTION! I WILL BE PLEASED TO ANSWER YOUR QUESTIONS





- Do you have comments on the presentation?
- Would you also like
 - oto join/ be involved in PendlerRatD?
 - oto use the PendlerRatD app ?
 - 0



THANK YOU VERY MUCH FOR YOUR ATTENTION! IF YOU HAVE ANY QUESTIONS, PLEASE FEEL FREE TO CONTACT US



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PendlerRatD

Visiting adress Hochschule Heilbronn Bildungscampus Nord Bulidung N – Room N.220 74076 Heilbronn

Tel.: +49 (0)7131 - 504 578 email: <u>info@pendlerratd.de</u>

- → www.hs-heilbronn.de/pendlerratd
- → <u>https://pendlerratd.com/</u>

Mailing adress Hochschule Heilbronn PendlerRatD Max-Planck-Str. 39 74081 Heilbronn



Pictograms were taken from the free database fontawesome.com

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JANA HEIMEL, ENGAGIERT DAMIT NOCH MEHR MENSCHEN MIT DEM RAD FAHREN



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Prof. Dr. Jana Heimel

- Dr. oec. (PhD)
- Dipl.-Kffr.
- Diplôme ESC
- Kontakt: jana.heimel@hs-heilbronn.de

Beruflicher Werdegang

 Seit 2016 	(Forschungs)Professur International Business, Hochschule Heilbronn und Gastdozentin DHBW Stuttgart	
■ 2007 – 2016	Head of CFO-Panel und Managing Consultant, Horváth & Partners, Stuttgart	
2013	Promotion zum Dr. oec. an der Universität Zürich	
■ 2006 – 2007	Wissenschaftliche Mitarbeiterin an der IPRI gGmbH, Stuttgart	
2005 – 2006	Bereichsleiterin im Einzelhandel, Duisburg	
 1999 – 2005 	Doppeldiplom IBWL, Europa-Universität Viadrina, Frankfurt/Oder und ESC Montpellier	

(Forschungs)Projekterfahrung (Auszug)

- PendlerRatD (BMVI) https://pendlerratd.com/
- WILLE (Land Baden-Württemberg)
- Bicycle tourism on the rise (cultural) drivers, determinants and trends in C2C tourism
- Wine Cycling Tourism Success Factors for Vineyards and Tourism associations

Lehre

- International Management
- **Controlling Themen**
- Strategisches & Change Management
- Organisation

Engagements und sonstige Tätigkeiten:

- ICV Arbeitskreis "Green Controlling"
- Rennrad Stuttgart, Stuttgart by Bike, RaDhaus Ost
- ADFC, DAV

Kompetenzen und Themenschwerpunkte

- Projektmanagement, Change Management, Prozessmanagement, Benchmarking, Performance Management und Measurement
- Konzeption und Umsetzung von mehr als 50 (Trend-/Themen-) Studien

